

### In the business of positive energy

# A European Leader in Renewable Operations

Company Profile - 2023





## Who We Are

INDEPENDENT Established in 2008, independent ever since











2023 | Disclosure: commercial in confidence



#### PAN-EUROPEAN

Operating across 13 countries through 37 locations

#### **RENOWNED CLIENTS**

Our clients are world leaders in renewables

#### **INDUSTRY RECOGNITION**

Listed in Financial Times FT-1000 -Europe's Fastest Growing Company 2017



## What We Do

#### WE MANAGE

World-class technical and commercial management services









### WE CHECK

Bespoke technical audits, due diligence, plant inspections

### WE INSURE

Taylor-made insurance brokerage and audits





## Company Highlights



WPO established 15 years of successful history



long-term order-book revenue







### Serviced Portfolio









## Stretching Out

### We operate in 13 European countries & overseas

Austria Denmark Finland France Germany Ireland Italy Netherlands Portugal Spain Sweden United Kingdom Vietnam

Overseas sites





- Solar Parks
- Hydropower Plants
- Battery Storage



## European Footprint

### 100 staff 37 offices & service points across Europe

Finland France Germany Ireland Portugal Spain Sweden United Kingdom





### Management Board



Duncan Levie MD, SALES



Christophe Cuzol TECHNICAL OPERATIONS



Hugues Thibault CFO

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Barthélémy Rouer



Alexandre Bertrand MD, DIGITALISATION



Lara Moretti HUMAN RESOURCES



Delphine Hubas HSEQ



### Growth Over our 15 year history







### Utility Scale Servicing 7.7 GW 24/7/365















## Wind Portfolio



### Market Share: France (13% capacity), Sweden (4%), UK (3%) and Finland (3%)

4,920 MVV

UNDER SERVICE

520 SITES

WIND TURBINES

 $\angle$  /  $\bigcirc$  ' PROJECT COMPANIES

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	BRAND	SITES	WTG	MW
	Vestas	104	763	1,939
	Nordex	61	341	909
	Enercon	80	412	823
	Senvion	36	226	498
	Siemens	10	90	218
	GE Wind	11	71	195
	Gamesa	9	67	110
	NEG Micon	2	71	107
	Envision	2	33	83
	Fuhrländer	2	וו	22
	Acciona	2	2	4
	TOTAL	320 SITES	2,091 wtg′s	4,920 <sub>MW</sub>



### Solar Portfolio



### Market Share: France (9% capacity), Spain (4%) and UK (1%)

2,656 MVVp

UNDER SERVICE

/(0)SITES

9.4%

OF TOTAL CAPACITY IN FRANCE

 $\bigcirc \bigcirc \bigcirc \bigcirc$ PROJECT COMPANIES

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		BRAND		
		Auo	Renesola	
		B P Solar	Scheuten Integra	
		BenQ	Schüco	
		Bosch Solar	SD Power	
		BP Solar	SolarEdge	
		Canadian Solar	Solarworld	
	TECHNICAL	Csun	Sopray	
	AND/OR COMMERCIAL ASSET MANAGEMENT	Daqo	Sunowe Solar	
		ET Solar	Sunpower	
		First Solar	Suntech Power	
		FranceWatts	SunVivo	
		FT Solaire	Talesun	
		IBC Solar	Tenesol	
		Jetion	Trina Solar	
		Jinko Solar	Universal	
		Phono Solar	Upsolar	
		Photowatt	Vmh Energies	
		Q-Cells	Voltec Solar	
		REC	Other	



## Hydropower & Battery Storage



Entered hydro and battery storage markets in 2021 Battery storage market share: France (30% capacity)



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	HYDROPOWER PLANTS				
	TURBINE TYPES	OEM			
	Francis	Andritz			
	Trancis	Escher Wyss			
	Pelton	HPP			
	Feiton	Hydrorealisation			
	Kanlan	Mecamidi			
	Kaplan	Тоуе			
		Zeco			
	Capacity	15 MW			
	STORAGE PLANTS				
	BATTERY CONTAINERS	OEM			
	27	SAFT			
	Capacity	90 MW			





## Asset Management

Safe, Reliable, Fit-for-purpose



### **TECHNICAL**

- Performance analysis
- Monitoring & Reporting
- Warranty management
- PPA<sup>1</sup> monitoring
- ESG<sup>2</sup> Reporting
- Permitting compliance



### • SITE MANAGEMENT

- Contractor management
- Stakeholder management
- Site custody
- Statutory inspections
- HSE<sup>3</sup> compliance



### • COMMERCIAL

- Contracts Management Directorship mandates
- Insurance
- Off-taker management
- Procurement
- Project compliance

### ANCIAL

- Accounting
- Cash management
- Company secretarial
- Lender Compliance
- Forecasting & budgeting
- Lender compliance



#### 7 OPERATIONAL CONTROL 47

- Site access & egress management
- Emergency response in local language
- Live grid monitoring
- Control Point services
- ICPE<sup>4</sup> and WTSR<sup>5</sup> compliance

- Power Purchase Agreement
- <sup>2</sup> Environmental & Social Governance
- <sup>3</sup> Health & Safety, Environment
- <sup>4</sup> Installations Classées pour la Protection de l'Environnement
- <sup>5</sup> Wind Turbine Safety Rules



## Specialist Services

Ensuring you get the most out of your assets



### **FECHNICAL ADVISORY**

- Due-diligence
- Performance Analysis
- Technical Opinions
- HSEQ Audits



- PROCUREMENT & TENDERING
  - Sourcing
  - Tendering
  - Contracting





- End of Warranty
- Commissioning
- Bespoke Testing & Measurements
- HSEQ Checks



#### • INSURANCES

- Policy Audits
- Brokerage
- Claims Management



## Software As A Service

Market-leading asset monitoring, performance and analysis platform





### DESKTOP and **MOBILE**









## Software As A Service

Securing data, minimising clicks, enhancing visibility, delivering trust





































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